

## Freddie Mac®

## **Green Advantage®**

The Freddie Mac<sup>®</sup> Green Advantage<sup>®</sup> suite of offerings includes Green Up<sup>®</sup>, Green Up Plus<sup>®</sup>, Green Retrofits, Green Certified or Green Rebate. These financing programs reward borrowers who improve their properties to reduce their energy and/or water usage by 30% or those who already have green-certified properties and are looking for new financing. Green Advantage works with Freddie Mac Conventional and Targeted Affordable Housing (TAH) cash preservation products.

Green Assessment®	<ul> <li>Straightforward property analysis to show borrowers how they can save energy and/or water by making property improvements</li> <li>Reimbursements of up to \$4,000 of the cost of the report when the borrower closes a Freddie Mac loan</li> <li>Eligible Loans:         <ul> <li>Conventional and TAH cash preservation (excludes SBL, Seniors, MHCs, and supplementals)</li> <li>5-, 7-, or 10-year fixed- or floating-rate Freddie Mac Multifamily Optigo<sup>®</sup> loans</li> </ul> </li> </ul>
Green Assessment Plus®	<ul> <li>Highly detailed property analysis based on an ASHRAE Level 2 energy audit</li> <li>Reimbursements of up to \$4,000 of the cost of the report when the borrower closes a Freddie Mac loan</li> <li>Eligible Loans:         <ul> <li>Conventional and TAH cash preservation (excludes SBL, Seniors, MHCs, and supplementals)</li> <li>5-, 7-, or 10-year fixed- or floating-rate Freddie Mac Multifamily Optigo<sup>®</sup> loans</li> </ul> </li> </ul>
Green Up <sup>®</sup> and Green Up Plus <sup>®</sup>	<ul> <li>Minimum Projected Consumption Reduction: Borrowers must be able to reduce whole property energy consumption by at least 15% and reduce either energy and/or water whole property consumption by an additional 15% for a total of 30% reduction in whole property energy and water consumption.</li> <li>Benchmarking Data Collection: Require borrowers to engage a third-party data collection consultant prior to the origination of the loan to collect, input, and monitor actual energy and water usage through the term of the loan</li> <li>Required Third-Party Reports         <ul> <li>Green Up loans: Green Assessment</li> <li>Green Up Plus loans: Green Assessment Plus</li> </ul> </li> </ul>
Green Retrofit	<ul> <li>This feature is for deeply affordable properties with energy- and/or water-efficiency improvements already made within the current calendar year or the preceding previous two calendar years from when the borrower completes Form 1209: Green Retrofits Certification</li> <li>Eligible Loans: Conventional and TAH cash preservation (excludes SBL, Seniors, Student MHCs, and supplementals)</li> <li>Terms: 10-year fixed</li> <li>Requirements: Affordability Test required — eligible properties need to have at least 20% of units affordable at 60% AMI</li> <li>DCR/LTV: Must meet policy-compliant DCR/LTV; no adjustment</li> <li>Time to Complete Green Improvements: Two years</li> <li>Escrow Requirements: Funds for energy/water efficiency work will be escrowed at 125% of cost and released as work is completed</li> </ul>

Green Certified	<ul> <li>Discounted loan pricing for 10-year fixed-rate loans if at least 40% of the property's units are affordable at workforce housing levels</li> <li>They must have an industry-standard green building certification: <ul> <li>EarthCraft, Southface</li> <li>ENERGY STAR® for Multifamily Existing Building, High Rise, New Construction, EPA</li> <li>Green Communities, Enterprise Community Partners</li> <li>Green Globes, Green Building Initiative</li> <li>GreenPoint Rated, Build It Green</li> <li>Leadership in Energy and Environmental Design (LEED), U.S. Green Building Council</li> <li>National Green Building Standard (NGBS), Home Innovation Research Labs</li> <li>Passive House Institute U.S. (PHIUS) Certified</li> </ul> </li> </ul>
Green Rebate	If your borrower does not choose any of the above Green Advantage options, a \$5,000 rebate may be available for a borrower reporting an EPA ENERGY STAR score
Commercial Property Assessed Clean Energy (C-PACE) Financing Consent	<ul> <li>Can grant consent for Commercial PACE financing from qualifying C-PACE programs on loans in Freddie Mac's retained portfolio</li> <li>Additional requirements may apply</li> </ul>