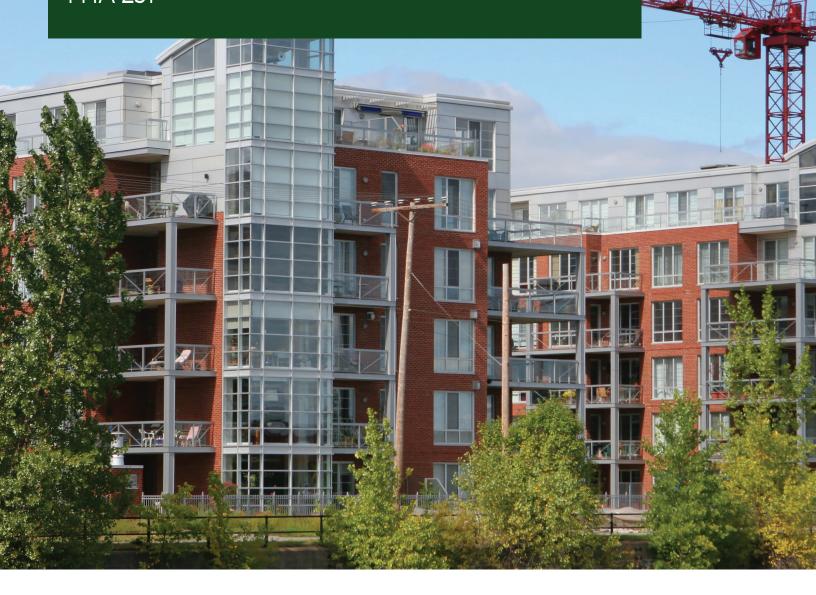




# Construction and Permanent Seniors Housing Financing in One Loan Product

FHA 231



### A Perfect Match for New Construction and Substantial Rehabs

Arbor's FHA platform offers 40-year, fixed-rate non-recourse seniors housing construction financing designed to give you more of what you need — like lower developer equity requirements and flexible pre-payment options.

# FHA 231 Program Benefits

#### Long Term, Non-Recourse

A 40-year fixed interest rate plus interest-only during the construction period. Non-recourse means no personal guarantees\*.

#### **Lower Equity Requirements**

Equity requirements start at 15% of eligible development costs, and decrease to 13% for affordable properties and 10% for projects with a 90% or greater rental assistance component.

#### One Loan = Saved Time and Money

One loan means one set of underwriting criteria, saving you time. You will also save money by only paying closing costs for one loan, not two. One loan also means there is no risk of having loan proceeds reduced if stabilized rents are less than proforma figures. Finally, one loan means one fixed interest rate for the full 40-year term. No balloons. No interest rate hikes. Ever.

# Eligible Projects

- · Seniors Housing: All tenants must be 62 or older
- · Maximum Loan Amount: None
- · Market Rate, Affordable and Rental Assistance Properties
- · New Construction, Rehabilitation and Adaptive Reuse Developments
- · Tax-exempt bond structures on LIHTC deals

# **QUESTIONS?**

# PLEASE CONTACT YOUR **ARBOR REPRESENTATIVE** FOR SPECIFIC TERMS, CONDITIONS AND DETAILS.

\*With standard exceptions for fraud and misrepresentation.

