



ARBOR

Growing Financial Partnerships



Fannie Mae™

# Fannie Mae

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Enjoy Certainty of Execution that Only an Experienced  
Top 10 Fannie Mae DUS® Lender Can Bring



Whether you need a small or large loan, Arbor's customized and flexible Fannie Mae loan products provide the innovative multifamily financing you need to take advantage of today's dynamic market. The reliability and consistency of Arbor's Fannie Mae loan products have helped thousands of borrowers achieve their financial goals no matter the market climate.

## FANNIE MAE MULTIFAMILY PRODUCT ADVANTAGES (\$1M DEALS & ABOVE)

### FANNIE MAE DUS® STANDARD

- Competitive, tiered pricing for nationwide acquisition or refinancing needs
- Recently completed projects are eligible

### FIXED-RATE MORTGAGE

- Streamlined and flexible path to funding

### 7/6 ADJUSTABLE RATE MORTGAGE (ARM)

- Low-cost financing with an initial interest rate lower than available fixed rates
- Maximum interest rate set at origination, with an ability to convert to fixed-rate financing.

### HYBRID ADJUSTABLE RATE MORTGAGE (ARM)

- 30-year term with an initial 5-, 7- or 10-year fixed-rate period, followed by an adjustable-rate term

### GREEN FINANCING

- 'Triple Bottom Line' of benefits including increased cash flow, better quality housing and reduced water and energy use
- Energy and water audit 100% reimbursed
- Lower interest rates and up to 5% more in loan proceeds

### FANNIE MAE HEALTH HOUSING REWARDS®

- Lower pricing for affordable properties with features like playgrounds, fitness equipment and a smoke-free environment

### NEAR-STABILIZED EXECUTION

- Rate lock at 75% physical occupancy on a newly-built property
- Underwrite to proforma income
- One year of interest-only available

## STANDARD ARBOR ADVANTAGES

- Expert In-House Servicing
- Personalized Benefits of Working with a True Relationship Lender
- Deal Customization
- Transactional Flexibility
- Local Market Expertise

## ELIGIBLE MARKETS

- National

## QUESTIONS?

SPEAK TO YOUR **LOAN ORIGINATOR** OR GIVE ARBOR A CALL AT **800.ARBOR.10**

