



ARBOR

Growing Financial Partnerships



Fannie Mae™

Fannie Mae

Enjoy Certainty of Execution that Only an Experienced
Top 10 Fannie Mae DUS® Lender Can Bring



Whether you need a small or large loan, Arbor's customized and flexible Fannie Mae loan products provide the innovative multifamily financing you need to take advantage of today's dynamic market. The reliability and consistency of Arbor's Fannie Mae loan products have helped thousands of borrowers achieve their financial goals no matter the market climate.

FANNIE MAE MULTIFAMILY PRODUCT ADVANTAGES (\$1M DEALS & ABOVE)

FANNIE MAE DUS® STANDARD

- Competitive, tiered pricing for nationwide acquisition or refinancing needs
- Recently completed projects are eligible

FIXED-RATE MORTGAGE

- Streamlined and flexible path to funding

7/6 ADJUSTABLE RATE MORTGAGE (ARM)

- Low-cost financing with an initial interest rate lower than available fixed rates
- Maximum interest rate set at origination, with an ability to convert to fixed-rate financing

HYBRID ADJUSTABLE RATE MORTGAGE (ARM)

- 30-year term with an initial 5-, 7- or 10-year fixed-rate period, followed by an adjustable-rate term

GREEN FINANCING

- 'Triple Bottom Line' of benefits including increased cash flow, better quality housing and reduced water and energy use
- Energy and water audit 100% reimbursed
- Lower interest rates and up to 5% more in loan proceeds

FANNIE MAE HEALTHY HOUSING REWARDS®

- Lower pricing for affordable properties with features like playgrounds, fitness equipment and a smoke-free environment

NEAR-STABILIZED EXECUTION

- Rate lock at 75% physical occupancy on a newly-built property
- Underwrite to proforma income
- One year of interest-only available

STANDARD ARBOR ADVANTAGES

- Expert In-House Servicing
- Personalized Benefits of Working with a True Relationship Lender
- Deal Customization
- Transactional Flexibility
- Local Market Expertise

ELIGIBLE MARKETS

- National

QUESTIONS?

SPEAK TO YOUR **LOAN ORIGINATOR** OR GIVE ARBOR A CALL AT **800.ARBOR.10**

