

Structured Financing

Preferred Equity

Arbor's preferred equity products give owners access to more capital than is available through conventional financing. Arbor's products can be used in conjunction with new or existing mortgage loan financing.

Loan Amount \$3M-\$10M

Loan Term Co-terminus with senior loan

Amortization Interest only or fixed principal pay downs

Minimum DSCR As low as 1.05x through the preferred payments

Maximum LTV Up to 90%

Interest Rate 12%- 15%

Eligible Properties Well-located existing multifamily and new multifamily construction located in strong markets

with positive demographic, population, and employment trends with agency senior debt.

Eligible Borrower Single-asset entity

Sponsorship Good overall credit with sufficient liquidity and demonstrated experience completing similar

transactions

Security Preferred equity position in the borrower's organizational structure; additional credit

enhancement (recourse, other collateral, letter of credit, or other guarantees) to be

determined

Required Reports Appraisal, Property Condition Assessment, Phase I Environmental

Prepayment Generally permitted

Lender Fee Origination and exit fees to be determined